



**Senior Manager, Clinical Outsourcing
Job Code 627KS**

Description

Fate Therapeutics is seeking a Senior Manager, Clinical Outsourcing responsible for day-to-day activities of Clinical Outsourcing. The successful candidate will lead key vendor sourcing activities from Requests for Information/Proposals (RFI/RFP) to vendor selection. This is a full-time position based in Fate's San Diego or South San Francisco CA office reporting to the Director, Clinical Outsourcing.

Responsibilities

- Responsible for Clinical Development vendor sourcing and evaluation activities including drafting, submitting, and managing RFI/RFP, proposal comparison and analysis, coordination of bid defenses and proposal review meetings, and communication of vendor award and non-award notifications.
- Partner with Clinical Compliance, QA, and Clinical Development to ensure vendor selection processes are efficient and compliant with ICH GCP E6, and oversee vendor risk mitigation per ICH GCP E6 guidelines.
- Responsible for partnering with Finance, Legal, and Procurement to manage clinical vendor contract lifecycle, including Statement of Work (SOW), Change Orders, Rate Cards, and Functional Service Provider (FSP) models.
- Partner with Legal and Purchasing colleagues to establish Confidentiality Agreements and Master Service Agreements.
- Responsible for development and management of vendor key performance indicators (KPIs).
- Partners with vendors and internal stakeholders to identify, manage, escalate, and resolve issues related to vendor performance.
- Participates in and may lead supplier governance meetings and operating reviews.
- Uses internal and external data to perform site budget analysis and provide recommendations.
- Supports budget/forecasting and variance management activities as needed.
- Participate in the development and ongoing improvement of departmental processes and procedures.

Qualifications

- BS/BA degree in related discipline and at least 7 years of related experience in vendor sourcing.
- Experience in outsourcing and contracting best practices for all phases of clinical research
- Understanding of the drug development process and cross-functional responsibilities, including clinical trial design, budget negotiations, study start-up and execution, CRA and site management, safety reporting, data management, and biometrics.
- In-depth experience soliciting and critically evaluating service provider proposals and growing and fostering long-term healthy strategic relationships.
- Experience reviewing Contract Research Organization (CRO) services and budgets preferred
- Knowledge of ICH GCP as it relates to the vendor selection process.
- Experience within pharmaceutical/biotech industry required.
- Experience with oncology or cell-therapy a plus.
- Strong knowledge of Generally Accepted Accounting Principles (GAAP) is desired.
- Proven track record of supporting financial processes, including budgeting/forecasting and variance management.
- Highly skilled in conflict resolution with the ability to resolve problems independently.



- Ability to multi-task within and across projects, prioritize, and manage timelines effectively.
- Strong analytical and modeling skills; able to make data-driven recommendations.
- Strong interpersonal, communication and presentation skills to be able to engage with all levels both internally and externally.
- Self-motivated and adaptable to a dynamic environment with the ability to support successful change.
- Comfortable in a fast-paced, small-company environment with minimal direction and able to adjust workload based upon changing priorities.
- Ability to multi-task within and across projects, prioritize and manage timelines effectively.
- Applies good judgement and professional expertise in new situations.
- Experience within pharmaceutical/biotech industry required.
- Experience with oncology or cell-therapy a plus.

Working Conditions and Physical Requirements

- At least 50% work onsite at the San Diego or South San Francisco office
- Travel between office locations as required
- Occasional travel to meetings and conferences as required
- Occasional evening and weekend work as needed

The preceding job description indicates the general nature and level of work performed by employees within this classification. Additional and incidental duties related to the primary duties may be required from time to time.

For consideration send cover letter and curriculum vitae to careers@fatetherapeutics.com and reference job 627KS.

About Fate Therapeutics, Inc.

Fate Therapeutics is a clinical-stage biopharmaceutical company dedicated to the development of first-in-class cellular immunotherapies for patients with cancer. The Company has established a leadership position in the clinical development and manufacture of universal, off-the-shelf cell products using its proprietary induced pluripotent stem cell (iPSC) product platform. The Company's immuno-oncology pipeline includes off-the-shelf, iPSC-derived natural killer (NK) cell and T-cell product candidates, which are designed to synergize with well-established cancer therapies, including immune checkpoint inhibitors and monoclonal antibodies, and to target tumor-associated antigens using chimeric antigen receptors (CARs). Fate Therapeutics is headquartered in San Diego, CA. For more information, please visit www.fatetherapeutics.com.